

Dear Sir / Madam,

We are in the market for procurement of Imported Steam Coal of Indonesian Origin, 2 x 70000MT(+/-10%) for our power plant GKEL (GMR Kamalanga Energy Ltd) 1050 MW (3 X 350) situated at Kamalanga, Orissa- India as under :

1	Quality	4200 GAR For detailed specifications refer annexure 1
2	Shipment Period	Tentative arrival mid April 2023 & mid July 2023 for delivery at Paradip India for CFR
3	Payment Terms	By LC basis 90/10 payment
4	Incoterm	FOB Load port/CFR Paradip in India. For gearless vessel it should be modern vessel with LOA-229mtr & Beam-32.26mtr with maximum draft 14.5 mtr for Panamax and guaranteed discharge rate 13000 Mts PWWD SHINC (Excluding Major Port Holidays)
4	Bidder's qualifications (Financial)	1. Vendor including its subsidiaries, affiliates & parent company should not have been blacklisted or brought to litigation in (anywhere in the world) by any supplier for default in the last three years (i.e. since 1st March 2020) 2. Vendor including its subsidiaries, affiliates & parent company should not have been blacklisted or brought to litigation (any where in the world) by any buyer for default in supplying coal in the last three years(i.e., since 1st March 2020) 3. No consignment supplied by the vendor or its subsidiaries or its affiliates or its parent companies should have been subject to rejection on account of deviation in quality 4. Vendor to provide point no. 1,2,3 through an affidavit in a form & manner as decided by the company in compliance of above.
5	Bidder Qualification (Technical)	1. Full name of the coal mine together with its location 2. Grade of coal and specifications 3. Latest proximate & ultimate analysis including ash characteristics
6	Performance Guarantee	Performance guarantee of 10% of the Tender value by way of TT or SBLC to be submitted with in 7 days of the Letter of Award

Payment Mechanism:

The bidders can quote on CFR Paradip basis. Discharge port analysis report to be the basis of final payment applicable on the entire quantity. Provisional payment of 90% will be made based on load port analysis reports, subject to load port results not being above contracted GCV and not being below rejection limits. If load port analysis results are above contractual GCV, 90% provisional payment to be made based on contractual GCV. This provisional payment shall be adjusted in the final invoice, which shall be based on discharge port analysis results.

The bidders can also quote on "stock & sale" basis and the payment will be released on rake to rake to basis. Provisional payment of 90% will be made based on quality analysis report of coal at discharge port/stock yard. This provisional payment shall be adjusted in the final invoice, which shall be based on coal analysis results at the plant unloading end.

Please intimate deviation from your desired terms, if any.

Please mention the mine details with recent COA's along with the offer.

In case you are interested, kindly submit your firm & competitive offer latest by 20.03.2023 with validity of offer till 19.04.2023.

The bidders are requested to send the offers to the following:

Mr Bijan Kumar Panigrahi – bijankumar.panigrahi@gmrgroup.in

ANNEXURE-1

GKEL Plant Coal Specification:

Specifications as per ASTM Standards:

Parameter	Unit	Typical	Rejection
TM(ARB)	%	36	>43
IM(ADB)	%	16	NA
VM(ADB)	%	40	NA
Ash(ADB)	%	8	>10%
Total Suplur(ADB)	%	0.40	>0.60%
Gross Calorific Value(ARB)	Kcal / Kg	4200 Kcal/Kg	<4000 Kcal/Kg
HGI		55	NA
Size	%	90	NA
AFT(IDT)	Deg C	1150	<1120